

# Mahmoud Mohamed Mahmoud Abd alah

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## EDUCATION

Helwan University

**Bachelor of Law**

Expected Date of Graduation: 2013

El Manar Languages School, **Egyptian General Secondary Certificate** 2005.

## WORK EXPERIENCE

- Senior sales  
Amer Group Company  
From December 2011 till December 2014
  1. Supervise & guide sales teams
  2. Monitor performance of salesmen
  3. Receive and resolve clients' compliance with the concerned department
  4. Ensure the achievement of the planned target
  5. Provide training to new hires
- Salesman  
Amer Group Company  
From June 2010 to November 2011
  1. Meet new clients outdoor and indoor
  2. Follow up new sales and close the deal
- Moderator Marketing Research.  
In Nielsen Media research company for 8 month
- All works of Marketing research
- Deal with governmental issues such as Social insurance, Banks.
- Make Marketing research Plan for any project to the global company as ( Mobinil , unilever , Temsa ).
- Recruiter In TNS Global Marketing research. ( for 1 Year).
- .Recruitment field at TNS for a lot of projects .

## **EXTRACURRICULAR ACTIVITIES**

- Horse Riding, Swimming , Reading .

## **RECEIVED TRAININGS**

- Participated in "Archer Consulting" communication skills program.
- Participated in "Presentation Skills from Sales Perspective" training..

## **PROFESSIONAL MEMBERSHIP**

- Member of the Bar Association Of Egypt. (BAE)

## **COMPUTER AND LANGUAGE SKILLS**

- Good knowledge of both spoken and written English and Arabic.
- Proficient use of Microsoft Office.
- Excellent Internet research skills, in surfing the Internet and in using any windows system.
- Hard working
- Team Work
- Creative
- Accurate
- Motivation

## **PERSONAL DATA**

- Date of Birth : 1 November 1988
- Nationality : Egyptian
- Marital Status : Single
- Military Service : Completed